



Brooks Furniture Manufacturing, Inc.

**BROOKS JR. SWATCH PROGRAM
DEALER PARTICIPATION AGREEMENT**

Store Name

Address

City, State, Zip

Telephone / Fax Number

I would like to participate in the Brooks Jr. Swatch Program. As a participating dealer I understand and accept the following terms and conditions:

INITIAL SETUP CHARGE:

I agree to purchase the initial Brooks Jr. Swatch Program materials.

1 set of 35 swatches @ \$35.00*

*includes catalog, top 35 swatches, and price lists. If an opening order is \$3,500.00 or more the initial setup charge will be waived.

TERMS AND CONDITIONS:

You have the option to pick one of the following two scenarios:

- 1) Take the top 35 covers based upon national sales records.
- 2) Pick your own 35 covers.

You may purchase additional fabrics over the initial 35 for a charge of \$1.00 per fabric. Brooks Furniture will update the top 35 fabrics once a year. A dealer will receive free any new updates of our top 35 covers assuming the dealer has purchased \$3,500.00 in the previous 12 months. A dealer that has not purchased \$3,500.00 in the previous 12 months may still purchase the new fabrics for \$1.00 per fabric. If a dealer wants new fabrics not in our top 35 it is \$1.00 for each additional fabric.

Participants will be invoiced for the initial setup material on delivery. Any Dealer that orders \$3,500.00 or more a year will be credited back the initial setup charge of \$35.00 and all updates will be free provided the dealer continues to order \$3,500.00 annually.

Failure to comply with the above agreement will result in repossession of the Swatch pack by the Sales Representative.

Dealer Authorized Signature

Brooks Sales Representative

Date

Date

“The Glider Rocker People”®

Post Office Box 199 • Tazewell, Tennessee 37879 • Telephone 423-626-1111 • Fax 423-626-8346